



Obaid Rahimi

Founder at shoemates and CEO of RDL Group

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Munich, Germany 📍

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A successful entrepreneur, founder and CEO with an outstanding track record.

WORK EXPERIENCE

CEO

RDL Group GmbH

04/2018 - Bis jetzt

Market leader in reverse osmosis technology for private households

Munich

Achievements/Tasks

- Turned a loss-making online dealer into a profitable service company.
- Reshaped the internal processes and introduced a new cloud based ERP system.
- Built a young and motivated team of high performing employees.
- Increased revenue by 25% and EBIT by 400%.

Founder and CEO

shoemates GmbH

05/2015 - Bis jetzt

Achievements/Tasks

- Created and developed a new Fashion brand for sustainable products.
- Launched a state of the art eBusiness platform with latest payment and logistic technologies.
- Built and established an omni-channel-distribution business model.
- Achieved up to seven figures annual revenue.

Producer

Bigpoint GmbH

01/2009 - 09/2009

Achievements/Tasks

- Designed and launched the Bigpoint marketplace for browser and client-based products.
- Managed the companies biggest game launch in collaboration with SevenGames Media AG.
- Managed a Team of 4 Developers and designers in-house and 8 developers located in Berlin.

VOLUNTARY ACTIVITIES

Member of Students Parliament in University of Hamburg
(01/2007 - 12/2007)

Head of youth development program for the Hamburger Taekwondo Union
(01/2006 - 12/2010)

Board member of SIFE students group in Passau (10/2011 - 07/2012)

EDUCATION

M.Sc. Business Administration

University of Passau

04/2011 - 04/2014

Bachelor of Arts in BA and Philosophy

University of Hamburg

10/2006 - 04/2010

SKILLS

E-Commerce

Business Development

Team Management

Online Marketing

Entrepreneurship

Analytical thinking

eBusiness

Process automation

ACHIEVEMENTS

Nominated for "German Brand Award 2018"
(11/2017)

Winner of „Shop Usability Award“ 2016 (06/2016)

Winner of first "Founders Fight Club" (2015)

Stipendiat Social Impact Lab (2014)

Winner of "5-Euro-Business Wettbewerb" (2013)

ZERTIFIKATE

Zertifikatsbezeichnung

ORGANISATIONEN

Organisationsbezeichnung

LANGUAGES

German



English



Spanish



Persian



INTERESTS

Salsa/Bachata

Python

Stock market

Taekwondo